# **Erfan Sharif Nejad**

# Senior Product, UI/UX Designer

As a versatile designer, I boast a formidable background in graphic design, with a specialization in designing digital products. My experience spans a wide range of products, including mobile and desktop applications, as well as websites. I have successfully collaborated with cross-functional startups, enabling them to attract millions of users. My expertise in using designing and prototyping tools such as Figma, Adobe Photoshop, Illustrator, and After Effects is unparalleled.

Tehran, Iran

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s-289a088a Portfolio:

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#### **EXPERIENCE**

#### Jibit Tehran

### Proficient Product Designer May 2023 - Present

- Managed the design team and providing guidance, mentorship, and support to ensure high-quality work and timely project delivery.
- Extensive experience in product design for the B2B fintech industry
- Proficient in creating design systems for a complex financial product reducing the customer support team's workload by 30%.
- Conducted user research to gain insights on potential users and inform design decisions.
- Developed user-centered design solutions that met business goals and user needs
- Led design reviews and presented design solutions to stakeholders.

# Intaker.com freelancer UX/UI Designer, Product Designer May 2020 - May 2023

- Managed a team of two designers and a QA tester, providing guidance, mentorship, and support to ensure high-quality work and timely project delivery.
- Redesigned a lead-generating app for 1000+ law firms and millions of users, including all services, achieving a 50% increase in conversions.
- Conducted A/B testing on multiple page variations and identified a winning design that resulted in a 30% increase in conversion rate.
- Participated in user research to identify users' needs and pain points, and provided competitor analysis.
- Designed a SaaS, B2B / B2C website and application from ideation to launch.
- Defined product qualities based on user research and competition studies on quantitative and qualitative values.
- Created a functional and visual Design-System for the entire product, increasing development speed by 2x.
- Collaborated in an Agile manner with software engineers and the QA team.
- Defined and tracked key project metrics, such as product usage and user engagement, to evaluate project success and inform future product decisions.

#### **SKILLS**

- Software: Design and
   Prototyping tools, Figma, Sketch,
   Adobe XD, and Adobe CC
- **Design Skills:** Wireframing, Visual Design, User Interface Design, User research
- Experienced with Product Management, Agile Project Management, and Cross-Functional collaboration

#### **EDUCATION**

## **MA of Photography Art**

Sep 2013 - Apr 2015

Tehran University, Faculty of Fine Arts

## **BA of Graphic Design**

Feb 2010 - Feb 2013

#### Shiraz Art University

\* Awarded as top student

#### **OTHER**

- Teaching voluntarily to teenagers who can't afford to participate in design courses and promoting them to start-ups.
- Mentoring the design of an AR/VR platform and collaborating on its founding.

## Bartarinha, Tehran, Iran

# **Senior UI/UX Designer** Mar 2016 — Apr 2020

- Redesigned the user experience for one of Iran's most downloaded daily news and entertainment websites and applications.
- Designed a complete product in the health & medical field, which became one of the most searched products in Iran.
- As the Design Team Manager, handled all creative issues for both products.